

Jan. 20, 1986

Dear CMT Dealer,

During the year 1986, we will have available a series of memory devices for the HP-41, 71 and 75. A summary of prices, discounts and availability is given below for your information. Please note that all prices and discounts are subject to change without notice.

CMT EPROM Plug-In Modules

- Prices are as listed in the enclosed Price List (1/10/86)
- Discounts:

Units/Year	CMT Dealer Discount
1 - 9	20%
10 - 99	25%
100 - 249	30%
250 - 499	34%
500 - 999	36%
1000 - 2499	38%
2500 and up	40%

CMT ROM Modules

- CMT has the option to ship ROM or OTP
- OTP will be made out of EPROM or OTP
- One year limited warranty
- Dealer's discount: 30%
- Set-up charge: \$50.
- Payment: 50% deposit; 50% net 15 days
- Delivery: 8 - 10 weeks
- Pricing:

Qty	CMT-20			CMT-71			CMT-75	
	4K	8K	16K	8K	32K	64K	8K	32K
1 - 9	80	95	135	75	80	135	95	195
10 - 24	75	92	125	72	76	130	92	175
25 - 49	72	88	115	68	72	125	88	155
50 - 99	68	84	105	64	68	120	84	135
100 - 249	65	80	95	60	64	115	72	115
250 - 499	44	62	90	55	60	92	55	95
500 - 999	40	50	85	48	56	75	48	72
1000 & up	35	40	80	44	52	65	44	68

- Availability:

CMT-20 Now
 CMT-71 March, '86
 CMT-75 March, '86

Sincerely yours,

Lydia Lin
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